Brass Willow

STANDARD OFFER
Q4 2026 · valid until 31/12/2026

Brass Willow workshops

Systems Thinking in Practice

WHAT IT IS

A workshop for executive teams and leaders on looking at the organization as a system: dependencies, delays and feedback loops instead of single events.

AT A GLANCE

Duration	2 days (2 × up to 8 hours)
Audience	executive teams, leaders
Format	intensive workshop, in person or online (Zoom and Mural)
Language	English or Polish
Led by	Kate Hobler
PDUs (PMI)	14 for attendance

WHO IS IT FOR?

- You fix one place and another breaks.
- The same problems return every few quarters under a new name.
- Every department meets its goals and the company as a whole does not.
- People look for someone to blame rather than for the cause.

WHAT PARTICIPANTS TAKE AWAY

After the training, the participant:

- can map the system in which the problem arises,
- distinguishes symptoms from causes,
- has identified a place where a small change gives a large effect,
- shares one picture of the organization with other leaders.

PROGRAM OUTLINE

1. What a system is; linear versus systems thinking.
2. Events, patterns, system structures and mental models.
3. Reinforcing and balancing loops; the role of delays.
4. The most common traps: shifting the burden and fixes that fail.
5. Leverage points.
6. From theory to practice.

This is an outline. The trainer adapts it to the group's needs and experience.

PRACTICALITIES

PDUs (PMI)	14 PDUs for attendance.
Payment	We issue a VAT invoice to a company or an individual. The standard payment term is 14 days; bank transfer or card. We also serve companies from outside Poland.
Before the class	After registration the participant receives full information by e-mail: venue, hours, what to prepare. The address and hours are confirmed two weeks before the class.
Lunch	Lunch is included in the price of in-person classes.

PRICE

Public class

PLN 2,700 net per person

Current dates and prices: brasswillow.pl, Calendar.

Private class

Group of 6–20	**PLN 25,000 net per group**
Smallest group	**6 people**

A private class usually takes place at the client's premises; a rented room is charged at cost, as a separate invoice item. Date and scope are agreed individually. The price excludes the trainer's travel and accommodation outside their place of residence: within Poland, PLN 1,500 net per trainer for a two-day class.

Prices are net, in PLN; VAT is not included. Offers in EUR or USD on request (plus 15% for exchange-rate risk and bank spread). Invoices are payable within 14 days.

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Share capital: PLN 50,000.00

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24 countries
35,000 people trained
70% of clients come back for more